

Me and my wife have been IBOs for about 10 years now and we had a great experience starting and building the Quixtar business. Once our business reached sizable level, my wife gave up her career to build the business full time.

Recounting our own experience, we received enough information when we looked at the opportunity for the first time and when we sponsor other people we give them enough information. We understand that Quixtar is not a get rich quick scheme and this is made amply clear to the prospects also. It is made clear to the prospects that it takes about \$125 to get started, which is money back guaranteed by Quixtar.

We think that the 7 day wait period is too restrictive specifically when there is money back guarantee. The information that is presented to the prospect remains fresh in their mind for 2-3 days and that is the time period in which we follow up to get their questions answered. I don't think we would have gotten started in the business if there was a wait period of 7 days and would have missed out on this wonderful opportunity.

Regarding providing local references, the local IBO's might not want their personal details to be shared with prospects whom they do not know. In another scenario, the prospect might actually join one of the people in the references and the hard work done by the IBO goes waste. Typically, when we present the business plan, we invite the prospect to a meeting where anywhere between 50 to 100 IBOs are present. The prospect is introduced to several of the local IBOs at the meeting and send home with the literature. We follow up with them in the next few days to answer any questions and to register them if they are ready. Thus we think the proposal to give 10 local references is too restrictive and unnecessary.

The requirement to disclose past litigation would allow miscreants to file false accusations against the company thus weakening the plan considerably. We don't see any merit in it. Past litigation is not the mirror which reflects the true nature of the business. This requirement should be eliminated.

The average incomes are disclosed even now. This is printed in big bold letters in whatever literature we hand over to the prospect.

Where IBO's make any specific income claims about their business, it makes sense for them to have the proof to substantiate it. However, they should be able to provide such a proof if there is an investigation or an FTC rule requires it.